

**NORTH EASTERN RAILWAY**  
**RATES CIRCULAR (Goods) No. 89 of 2020**  
**(CASE NO. – C/Freight Structure/Policy/0/RG/Part-I)**

**Sub:- Policy Guidelines for concession in Freight Charges for Long Lead Traffic.**

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A photo copy of Rates Circular No. 15 of 2020 issued vide Railway Board's letter No. TCR/1078/2020/07 dated 30.06.2020 regarding Policy Guidelines for concession in Freight Charges for Long Lead Traffic is enclosed for information and necessary compliance please.

**CRIS will carry out software modification for system implementation by 07.07.2020. Till then, the concession has to be implemented by Goods clerks while preparation of Railway Receipt with proper remarks. Divisions to depute CMIs to cross check the discounts manually so as to avoid any leakage of revenue till CRIS develops system implementation as directed by Railway Board's Rates Circular No. 15 of 2020 on item No. 9.0.**

Divisions will interact with industries on a continuous basis to attract more volumes, which will be monitored by Zonal Railway on periodic Basis as directed by Railway Board's Rates Circular No. 15 of 2020 on item No. 10.0.

Staff Concerned to please note and act accordingly.  
DRMs to be please ensure compliance by the staff.

All the circulars issued on and after 01.01.2014 are also available on this railway's Website [www.ner.indianrailway.gov.in](http://www.ner.indianrailway.gov.in) and the same can also be downloaded from the site.

**Authority—Railway Board's letter No. TCR/1078/2020/07 dated 30.06.2020.**  
**(Rates Circular No. 15 of 2020)**

**DA/As Above.**

(Dr. Manoj Srivastava)  
**SCM/Claim**  
For General Manager/C  
Dated 01.07.2020

**No. - C/Freight Structure/Policy/0/RG/Part-I**

**Copy forwarded for information and necessary action to:-**

- |    |  |    |   |
|----|--|----|---|
| 1  | All SS/SMs/NER   | 13 | The GS/IRCA/New Delhi.  |
| 2  | All DRMs/Sr.DCMs/DCMs/NER  | 14 | Director, IRITM,Hardoi Bye Pass Road, Kanausi,Manaknagar,Lucknow                          |
| 3  | CCM/CCM(PSM)/FM/ FA&CAO / NER/GKP                                | 15 | Secretary,Rly.Rates Tribunal,5,P.V.Cherien Rd.Egmore,Chennai-600105                       |
| 4  | All PHODs/NER/GKP  | 16 | Principal / Director of Audit/NER/GKP.  |
| 5  | CCM, All Indian Railways   | 17 | Principal/ZTS/ECR /MFP/GCT/NER.   |
| 6  | Dy.CCM/PS,DY.CCM/UTS,PO/NER/GKP                                  | 18 | DY.CVO(T)/NER/GKP   |
| 7  | Executive Director (Rates) Railway Board, New Delhi.             | 19 | DY.COM/FOIS/GOODS,DY.COM COACHING , STM COACHING /NER/GKP                                 |
| 8  | CPTM/CFTM/NER/GKP  | 20 | SCM/PS, SCM/FSMR/NER , SCM/UTS, SCM/TC, Secy. to CCM/NER                                  |
| 9  | CCM/KRC, CBD Belapur, New Mumbai-100146                          | 21 | Area Manager/NERGKP/GD,AreaOfficer,NER/Chhapra  |
| 10 | MD/CRIS,Chankyapuri,New Delhi-23                                 | 22 | CPRON.E.Railway/GKP- For vide publicity.through suitable notice in Print/Electronic Media |
| 11 | CAO/FOIS Northern Rly. CRIS, Complex ,Chanakyapuri, New Delhi-23 |    |   |
| 12 | Secretary to GM/NER/GKP's – For Kind Information to GM.          |    |   |

11/7/2020  
For General Manager/C

भारत सरकार (GOVERNMENT OF INDIA)

रेल मंत्रालय (MINISTRY OF RAILWAYS)

रेलवे बोर्ड (RAILWAY BOARD)

No.TCR/1078/2020/07

New Delhi, dt.30.06.2020

**General Manager**  
All Zonal Railways

**Sub: Policy Guidelines for concession in Freight Charges for long lead traffic**

- 1.0 A distance-based analysis of freight traffic pattern has revealed that additional traffic in certain long-leads can be attracted by offering competitive freight pricing. With this objective, Competent Authority has decided to grant distance-based graded concession for transportation of certain commodities.
- 2.0 The details of the concession are as under:

All Commodities under Main Commodity Head	Lead in KM	Extent of concession	Floor Limit: NTR after applying concession shall
Coal & Coke (Group 8 of Goods Tariff)	0- 1400 KM	NIL	
	>1400 KM	20%	Not less than the NTR for distance of 1400 KM
Iron or Steel (Group 12 of Goods Tariff)	0- 1600 KM	NIL	
	>1600 KM	20%	Not less than the NTR for distance of 1600 KM
Iron Ore (Group 14.1 of Goods Tariff)	0- 700 KM	NIL	
	701-1500 KM	15%	Not less than the NTR for distance of 700 KM
	>1500 KM	20%	

- 3.0 The applicable concession as mentioned above shall be given on Normal Tariff Rate (NTR).
- 4.0 Traffic that avails discount under liberalised TEFD shall not qualify for this concession.
- 5.0 No other concession shall be concurrently available with this policy except 6% concession on freight applicable to traffic booked to and from North East region.
- 6.0 Actual revenue generated after availing this concession shall be taken into AGFR under LTTC scheme.
- 7.0 The concession under this policy shall be applicable for train load traffic only.
- 8.0 These instructions will come into force with effect from 01.07.2020 and will be valid till 30.06.2021.


*(Signature)*  
30.6.20

*(Signature)*  
30.6.20



**RATES CIRCULAR NO.15 OF 2020**

- 9.0 CRIS will carry out software modification for system implementation by 07.07.2020. Till then, the concession has to be implemented by Goods clerks while preparation of Railway Receipt with proper remarks. ZRs to depute CMI's to cross check the discounts manually so as to avoid any leakage of revenue till CRIS develops system implementation.
- 10.0 Zonal Railways will interact with industries on a continuous basis to attract more volumes, which will be monitored by Railway Board on periodic Basis.
- 11.0 This issues in consultation with Traffic Transportation Directorate and with the concurrence of Finance Directorate in the Ministry of Railways.

  
30.6.20.  
(Barjesh Dharmani)  
Executive Director Traffic Commercial (Rates)  
Railway Board

No.TCR/1078/2020/07

New Delhi, dt.30.06.2020

Copy to:

1. Pr. Financial Adviser. All Zonal Railways
2. Dy.C&AG(Rlys), Room No.222, Rail Bhavan, New Delhi.


  
30/6/2020  
for Financial Commissioner(Railways)

No.TCR/1078/2020/07

New Delhi, dt. 30.06.2020

Copy to:

1. Pr. Chief Commercial Manager. all Zonal Railways
2. Pr. Chief Operations Manager. all Zonal Railways
3. Managing Director, CRIS. Chanakyapuri. New Delhi-21.
4. Chief Admn. Officer. FOIS. Camp: CRIS. Chanakyapuri. New Delhi.
5. MD. KRCL. Belapur Bhavan, Sector-11, CBD Belapur, Navi Mumbai-400614.
6. Director General, National Academy of Indian Railways, Vadodara.
7. General Secy., IRCA, New Delhi.
8. Director. IRITM, Vill-Kanausi, Manaknagar, Lucknow-226011

  
30-6-20  
(Barjesh Dharmani)  
Executive Director Traffic Commercial (Rates)  
Railway Board

Copy for information:

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PSO to FC for kind information of FC,  
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PED (TT/M), PED(Vig.),  
EDFM, EDTT(S), EDTT (F), ED(Coal), EDFC, EDVT,  
TC(CR), F(C), Railway Board