

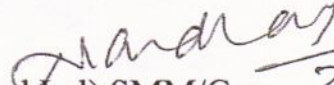
- विषय- (1) Policy for the procurement of quality furniture with scale of N.E.R)  
dated 23 Aug. 2018  
(2) Change in discount structure give to North Eastern Railway (Reference-  
policy for the procurement of quality furniture with scale of N.E.R)  
dated 23/08/2019 के सम्बन्ध में।

- संदर्भ- (1) AP/NER/RC/1701/01 dated 17/01/2019  
(2) AP/NER/RC/1701/01 dated 17/01/2019 के सम्बन्ध में।

-----

In referance of above letter, copy the same is enclosed herewith and sent to  
you for information and implementation/necessary action please.

Encl. As above.

  
(Nand Lal) SMM/Gen. 31/01/19  
For Principal Chief Materials Manager

No- S/Furniture policy /2015

dt:- 31/01/2019

- (1) Sec. to GM/NER/GKP- for kind information of G.M.
- (2) DRM/BSB, DRM/LJN, DRM/IZN
- (3) PFA/NER/GKP, PFA/Con/NER/GKP
- (4) Secty. to PCMM – For kind information of PCMM.
- (5) PCME, PCE, PCEE, PCSTE, PCMD, CSO, PCOM, PCCM, SDGM, PCPO,  
PCSC/NER/GKP
- (6) PFA/NER/GKP, PFA/Con/NER/GKP, PFA/WST/NER/GKP
- (7) CMM./Con For kind information.
- (8) CMM/Gen for kind information.
- (9) Dy.FA&CAO/S/GKP
- (10) Dy CMM/Gen, C&W, EST, Sale, DSL, & BG/Con.
- (11) Dy CMM/Depot/NER/GKP & Dy CMM/Depot/NER/ IZN.
- (12) Sr.DMM/NER/BSB, Sr.DMM/NER/LJN & Sr.DMM/NER/ IZN.
- (13) SMM/ Gen. EST, Steel, & DSL.
- (14) AMM/G, AMM/C&W, AMM/DSL

WTS) CDM S1 Comp. Pl. upload on NER Side.

check to all  
circulate to all  
concerned pl.

*[Handwritten signature]*



Godrej & Boyce Mfg. Co. Ltd.  
Sanjay Complex, C - 3/3 & C - 3/4,  
Near All India Radio,  
Vidhan Sabha Marg,  
Lucknow 226 001, India  
Tel: +91-522-675 4888 / 675 4999  
Fax: +91-522-223 8827  
www.godrej.com  
CIN U28993MH1932PLC001828

50

REF – AP/NER/RC/1701/01

Dated – 17<sup>th</sup> Jan 2019

To,  
Office of the Principle Chief Material Manager,  
North Eastern Railway  
Gorakhpur

Dear Sir,

**Subject – Change in discount structure given to North Eastern Railway (Reference- Policy for the procurement of quality furniture with scale of N.E.R) dated 23th Aug 2018**

This is to the reference to the Policy for the procurement of quality furniture with scale of N.E.R) dated 23th Aug 2018, wherein in point no 3.0 (5) **Discount given to NER is 5% on consumer basic price** on all the listed office furniture products.

Keeping in mind the business potential in NER, we would like to revise our **Discount to 10.00%** on consumer basic price.

We request you to kindly approve the same and circulate to all concerned offices/divisions.

Regards,

*[Handwritten signature]*

Amit Punewar  
Associate General Manager  
Godrej Interio Lucknow  
punewar@godrej.com  
Mobile -6390013992

प्रमुख मुख्य सामग्री प्रवर्धक  
मु० सा० प्र०/सा०, मु० सा० प्र०/नि०  
25.01.2019

उप मुख्य सा० प्र० / G (Policy)  
*[Handwritten signature]*  
*[Handwritten signature]*



*28/1/2019*  
*Circular to all*  
*concern Al.*  
*38/11/19*

**Godrej & Boyce Mfg. Co. Ltd.**  
 Sanjay Complex, C - 3/3 & C - 3/4,  
 Near All India Radio,  
 Vidhan Sabha Marg,  
 Lucknow 226 001, India  
 Tel: +91-522-675 4888 / 675 4999  
 Fax: +91-522-223 8827  
 www.godrej.com  
 CIN U28993MH1932PLC001828

52



REF – AP/NER/RC/1701/02

Dated – 17<sup>th</sup> Jan 2019

To,  
 Office of the Principle Chief Material Manager,  
 North Eastern Railway  
 Gorakhpur  
 Dear Sir,

*25/01/2019*  
*25/1/19*  
*(Policy)*  
*38/11/19*

**Subject – Reference- Policy for the procurement of quality furniture with scale of N.E.R) dated 23th Aug 2018.**

As per the above policy, NE Railway has to deal with Godrej & Boyce Mfg Co Ltd directly, however we would like to state that we have appointed authorized dealers for placement of order for dedicated location who's details are as under :-

S.No	NER Division	Godrej Authorized Dealer
1	Gorakhpur HQ & Construction Office	MS Enterprises Ram Krishnapuram, Padri Bazar, Gorakhpur m.s.enterprises2711@gmail.com Contact person – Mr. Devendra Contact number – 7318585301
2	Lucknow division	Mahadevi Furnishers 311/17, Kamala Nehru Marg, Lucknow Contact person – Mr. Luv Rastogi Contact number – 93352 42356
3	Varanasi division	Nalanda & Co Shiv complex, Sunderpur, Varanasi Contact person – Mr. Shashank Contact number – 98391 49511
4	Izzatnagar division	Khandelwal Distributors G-35, MCI Plaza, Civil Lines, Bareilly Contact person – Mr. Rajat Contact number – 93358 88888

*Godrej*

**Godrej & Boyce Mfg. Co. Ltd.**

Sanjay Complex, C - 3/3 & C - 3/4,

Near All India Radio,

Vidhan Sabha Marg,

Lucknow 226 001, India

Tel: +91-522-675 4888 / 675 4999

Fax: +91-522-223 8827

[www.godrej.com](http://www.godrej.com)

CIN U28993MH1932PLC001828


(51)

We would further like to state that authorized dealer will quote the same rate had we quoted directly, including 10% discount applicable as per policy. In other words, there would be no additional burden on Railways due to appointment of authorized dealer. The appointment became inevitable from the angle of handling and execution point of view.

Here we request you to given enquiries and orders to our authorized dealers. We would be responsible for quality and execution of the contract placed on our authorized dealer. In case of escalation Godrej Interio has dedicated Mr. Abhinav Shrivastava ([abhisri@godrej.com](mailto:abhisri@godrej.com)) for handling escalations and resolution of the same.

We request you to kindly approve the same and circulate to all concerned offices/divisions.

Regards,

  
Amit Punewar

Associate General Manager

Godrej Interio Lucknow

[punewar@godrej.com](mailto:punewar@godrej.com)

Mobile -6390013992

*Godrej*