

## Sub:-Review of parcel earning and running of parcel express train

## Loading and earning of parcel and Luggage traffic for the month of May 2014

Note: These figures are inclusive of day to day Leasing.

| Details |                                                                   | Type         | Performance for the month under review |                 |                     |               |                 |                     |                 |                 |                     | Cumulative performance till the end of month under review |                     |                 |                     |                 |                     |
|---------|-------------------------------------------------------------------|--------------|----------------------------------------|-----------------|---------------------|---------------|-----------------|---------------------|-----------------|-----------------|---------------------|-----------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|---------------------|
|         |                                                                   |              | Current year                           |                 |                     | Previous year |                 |                     | % age variation |                 |                     | Current year                                              |                     | Previous year   |                     | % age variation |                     |
|         |                                                                   |              | No. of units                           | Tonnes (in 000) | Earnings (Rs. Lacs) | No.of units   | Tonnes (in 000) | Earnings (Rs. Lacs) | No.of units     | Tonnes (in 000) | Earnings (Rs. Lacs) | Tonnes (in 000)                                           | Earnings (Rs. Lacs) | Tonnes in (000) | Earnings (Rs. Lacs) | Tonnes (in 000) | Earnings (Rs. Lacs) |
| 1       | Parcel traffic (leased)                                           | AGCs         | 16                                     | 0.29            | 12.96               | 10            | 0.19            | 6.34                | 60.00           | 52.63           | 104.42              | 0.57                                                      | 23.53               | 0.4             | 12.85               | 42.50           | 83.11               |
|         |                                                                   | SLR compt.   | 36                                     | 2.55            | 48.94               | 40            | 3.38            | 57.48               | -10.00          | -24.56          | -14.86              | 5.69                                                      | 106.33              | 6.53            | 112.84              | -12.86          | -5.77               |
|         |                                                                   | Parcel Vans  | 2                                      | 0.57            | 22.72               | 2             | 0.39            | 11.08               | 0.00            | 46.15           | 105.05              | 1.12                                                      | 44.86               | 0.76            | 20.84               | 47.37           | 115.26              |
|         |                                                                   | Parcels Sps. | 0                                      | 0               | 0                   | 0             | 0               | 0.00                | 0.00            | 0.00            | 0.00                | 0                                                         | 0                   | 0               | 0.00                | 0.00            | 0.00                |
|         |                                                                   | Total        | 54                                     | 3.41            | 84.62               | 52            | 3.96            | 74.9                | 3.85            | -13.89          | 12.98               | 7.38                                                      | 174.72              | 7.69            | 146.53              | -4.03           | 19.24               |
| 2       | Parcel traffic Non leased                                         | SLR          | 0                                      | 5.06            | 80.46               | 0             | 5.71            | 73.87               | 0.00            | -11.38          | 8.92                | 9.69                                                      | 155.02              | 11.25           | 145.94              | -13.87          | 6.22                |
|         |                                                                   | Parcel Vans  | 0                                      | 0.05            | 5.12                | 0             | 0.07            | 2.79                | 0.00            | -28.57          | 83.51               | 0.05                                                      | 5.12                | 0.18            | 12.46               | -72.22          | -58.91              |
|         |                                                                   | Parcel Spl   | 0                                      | 0               | 0                   | 0             | 0               | 0                   | 0               | 0               | 0                   | 0                                                         | 0                   | 0               | 0                   | 0               | 0                   |
|         |                                                                   | Total        | 0                                      | 5.11            | 85.58               | 0             | 5.78            | 76.66               | 0.00            | -11.59          | 11.64               | 9.74                                                      | 160.14              | 11.43           | 158.40              | -14.79          | 1.10                |
| 3       | Total parcel traffic (1+2)                                        | 54           | 8.52                                   | 170.2           | 52                  | 9.74          | 151.56          | 3.85                | -12.53          | 12.30           | 17.12               | 334.86                                                    | 19.12               | 304.93          | -10.46              | 9.82            |                     |
| 4       | % age of leased Parcel traffic to total parcel traffic (4=1 / 3 ) | 100.00       | 40.02                                  | 49.72           | 100.00              | 40.66         | 49.42           | 0.00                |                 |                 | 43.11               | 52.18                                                     | 40.22               | 48.05           |                     |                 |                     |
| 5       | Luggage traffic                                                   | 0            | 0.77                                   | 20.85           | 0.00                | 0.87          | 17.27           | 0.00                | -11.49          | 20.73           | 1.68                | 40.49                                                     | 1.24                | 27.74           | 35.48               | 45.96           |                     |
| 6       | <b>Total (Parcel + Luggage traffic (3+5))</b>                     | <b>54</b>    | <b>9.29</b>                            | <b>191.05</b>   | <b>52</b>           | <b>10.61</b>  | <b>168.83</b>   | <b>3.85</b>         | <b>-12.44</b>   | <b>13.16</b>    | <b>18.80</b>        | <b>375.35</b>                                             | <b>20.36</b>        | <b>332.67</b>   | <b>-7.66</b>        | <b>12.83</b>    |                     |